



## OBJECTIVE

This is a low risk portfolio which uses a conservative allocation to growth investments to achieve its objectives. The portfolio is generally aimed at the risk averse investor, or those investors with a short time horizon (3 years). Capital drawdowns are specifically minimised over 12 month horizons. Focus is given to minimising portfolio costs as an efficient way to enhance the net yield to clients. The portfolio is able to invest up to 30% offshore, however is cognisant of the additional volatility which the currency exposure brings to the portfolio.

## INVESTMENT GUIDELINES

Reg 28	No
Expected Max Equity	40.00%
Expected Max Offshore	30.00%
Real Return Target	CPI+3%
Income	Moderate
Drawdown	Low
Investment Horizon	3yrs+

## RISK PROFILE

LOW

LOW-MED

MEDIUM

MED-HIGH

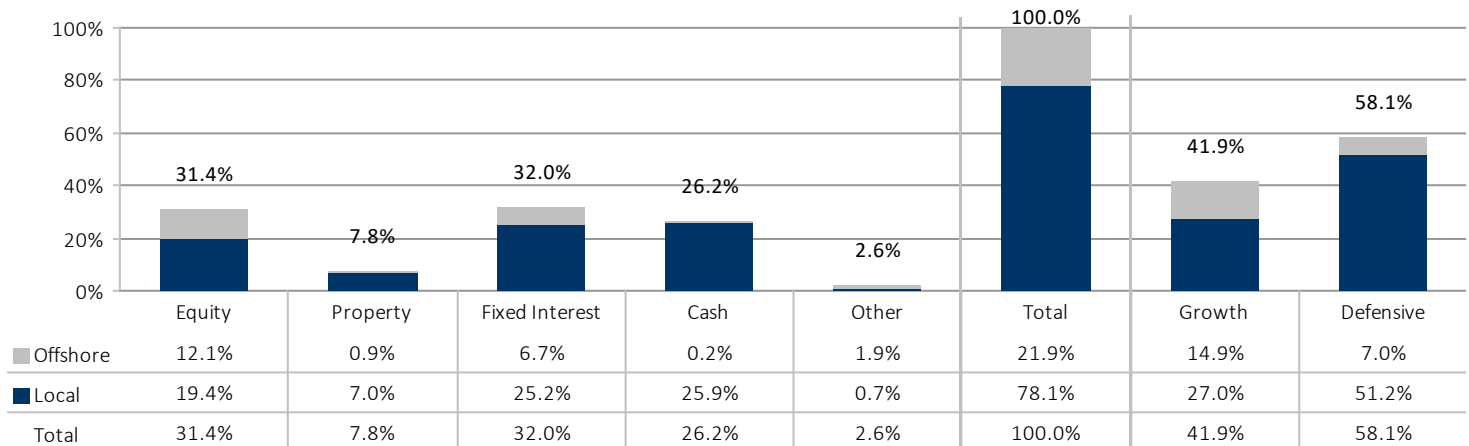
HIGH

## MODEL ASSET ALLOCATION

30 Sep 2018

Model Portfolio Asset Allocation

Growth vs Defensive



## FUND RETURNS

Returns greater than 1 year are annualised and net of fees  
Individual client returns may differ from model portfolio returns

Fund Returns	Model%	Rating	3m	6m	YTD	1yr	2yr	3yr	5yr	10yr	Vol 5y	Draw*
Allan Gray Stable Fund	25.0%	Tier 1	1.1%	2.0%	4.6%	3.6%	7.9%	8.1%	8.5%	9.0%	4.7%	-3.3%
Coronation Balanced Defensive Fund	17.5%	Tier 1	0.0%	1.6%	3.2%	1.2%	6.0%	5.2%	6.8%	10.2%	4.1%	-2.9%
Nedgroup Investments Core Guarded Fund	22.5%	Tier 1	-0.3%	0.6%	2.0%	2.0%	6.2%	5.3%	7.5%		4.0%	
Prescient Income Provider Fund	15.0%	Tier 1	2.5%	4.5%	6.7%	7.9%	8.3%	8.3%	9.0%	8.8%	1.1%	-1.2%
Prudential Inflation Plus Fund	20.0%	Tier 1	-1.4%	-2.6%	-3.2%	-2.7%	3.6%	3.1%	6.6%	10.4%	5.0%	-8.6%
<b>Foster Wealth Cautious</b>			<b>0.2%</b>	<b>0.9%</b>	<b>2.2%</b>	<b>1.7%</b>						
<b>SA Cautious Straight Sector</b>			<b>0.0%</b>	<b>1.0%</b>	<b>1.8%</b>	<b>1.0%</b>	<b>5.3%</b>	<b>4.5%</b>	<b>6.2%</b>	<b>8.2%</b>	<b>3.4%</b>	<b>-3.1%</b>
<b>SA CPI+3</b>			<b>1.5%</b>	<b>3.7%</b>	<b>6.9%</b>	<b>8.0%</b>	<b>7.9%</b>	<b>8.4%</b>	<b>8.4%</b>	<b>8.3%</b>		

Foster Wealth Cautious inception date: 4 April 2017

Returns shown may represent a fee class which is different to the actual return received by the investor.

Sources: Profile Data and Fund Manager  
\* Drawdown is a 11 year calculation (if available)

## MODEL FEES

Base Fee (ex vat):	0.60%
Performance Fee and other costs (ex vat):	0.20%
Vat:	0.12%
Model TER:	0.92%
Transaction Costs:	0.06%
<b>Model TIC</b>	<b>0.98%</b>
<b>Discretionary Management Fee (ex vat):</b>	<b>0.20%</b>

\* These are estimated weighted average fees, based on clean fees at benchmark. Fees reflected may not be the same as that in which the end investor invests due to platform variations on fee classes and rebates.

## Foster Wealth

Contact Details:  
Tel: +27 21 713 0437  
Web: [www.fosterwealth.co.za](http://www.fosterwealth.co.za)  
Email: [thomas@fosterwealth.co.za](mailto:thomas@fosterwealth.co.za)